

# Manufacturing of High Absorbency Incontinence Medical Pads



#### استثمر في عُمان Invest OMAN

### 🕉 100% Ownership

**30 Years Tax Exemption** 

- 🛞 No minimum capital
- Long Usufruct agreement

Up to 10 Years Investor Residency

- 4th globally in quality of life index
  - Market Access

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Free Trade Agreements with: USA, Singapore, South Korea & European Union





### Moody's Bal Stable outlook

### STANDARD &POOR'S

**BB+** Positive outlook FitchRatings BB+ Stable outlook





# **Sector Overview**

#### **Oman's healthcare sector is evolving rapidly, driven by:**

- Government investment in hospitals and elderly care centers
- Increased public awareness around hygiene and long-term care
- A rising elderly population, projected to grow significantly over the next decade
- A national strategy to enhance private sector participation in health services

#### This creates strong demand for medical-grade incontinence medical pad products, which are now essential in:

- Hospitals and clinics
- Elderly care homes
- **Rehabilitation centers**
- Home healthcare services

Incontinence care is no longer a taboo—it's a priority for comfort and dignity in modern healthcare.

# **Market Attractiveness**

#### Global Market +5.3%

CAGR (2035-2025) in the Incontinence pad Products Market

#### USD 11.75 billion

Estimated for the disposable incontinence pad products value in 2025

#### **Governments and players involvement**

Active governments:



The key market players:





Procter&Gamble







# **Overview Opportunity**

#### Description

This manufacturing operation focuses on the production of high-absorbency materials for managing urinary incontinence. It includes a wide range of products such as pads, liners, covers, and other related items, designed to meet the needs of all age groups experiencing varying degrees of incontinence. These products are essential components in healthcare and patient care settings, offering comfort, hygiene, and dignity to users while reducing the burden on caregiver

#### Rationale

Local Demand:

With the growing number of elderly people and increasing awareness of personal health, there is a rising demand for high-quality incontinence products.

Import Dependency:

The Omani market relies heavily on imported products, creating an opportunity for local manufacturing to reduce this dependency.

**Government Support:** 

The Omani government is actively working to promote local manufacturing in the healthcare sector as part of Oman Vision 2040.



### **Key indicators**

Land Availability 8,000 sqm

#### **Total Investment Value** 2,700,500 OMR

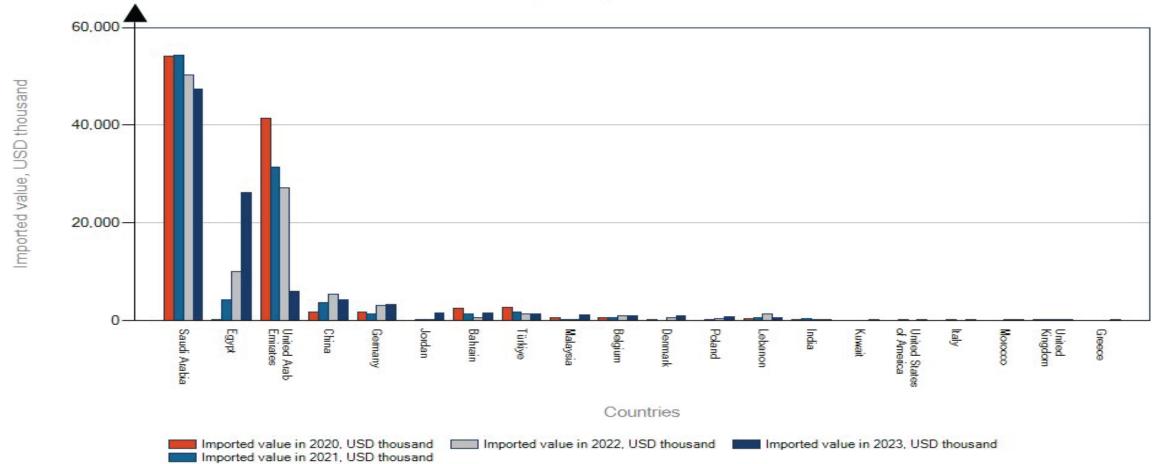
IRR 14%

**Project Capacity** 1,000,000 units per year



## **Demand Analysis**

List of supplying markets for a product imported by Oman Product: 9619 Sanitary towels (pads) and tampons, napkins and napkin liners for babies, and similar articles, of any material





### **Stakeholder's interaction and incentives**



Sultanate of Oman سلطنة عُمان وزارة التجارة والصناعة وترويج الاستثمار Ministry of Commerce, Industry & Investment Promotion

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