

Setting Up A Float Glass Manufacturing Unit



استثمر في عُمان Invest OMAN

炎 100% Ownership

30 Years Tax Exemption

WENDU

No minimum capital

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Long Usufruct agreement

Up to 10 Years Investor Residency

- 4th globally in quality of life index
 - Market Access

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Free Trade Agreements with: USA, Singapore, South Korea & European Union





Moody's Bal Stable outlook

STANDARD &POOR'S

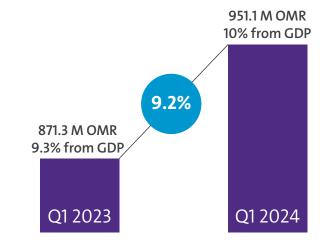
BB+ Positive outlook FitchRatings BB+ Stable outlook

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Sector Overview



*Output of manufacturing industries statistics by (NCSI, June 2024)

Overview Of The construction Sector in Oman

 The Oman Construction Market size is estimated at USD 6.82 billion in 2024, and is expected to reach USD 8.02 billion by 2029, growing at a CAGR of 3.30% during the forecast period (2024-2029).

The key inferences with respect to the sector performance:

- The increase in the level of employment, value of fixed assets and output indicate a high growth in the sector performance.
- The labour efficiency and the capital efficiency have also increased, indicating change in technology improvements in the sector.

Market Attractiveness

Global Market +4.9%

CAGR (2024-2032) in the float glass market.

USD 121.56 Billion

The global float glass market size value in 2023

Governments and players involvement

Active governments in the market of float glass unit.



The key market players in the of float glass unit













Overview Opportunity

Description

Setting up a plant to make Float glass & surface ground/polished glass sheets for the construction and building retail sectors.

Rationale

- Oman's glass exports are set to hit \$64 million in 2026.
- Glass imports to Oman are forecast to reach \$116 million by 2026.
- CAGR expected to grow in 2023- 2031 by 4.6%

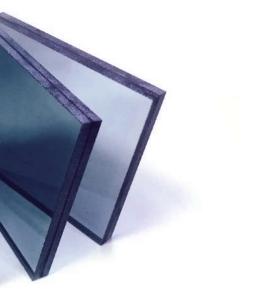
Types

- HS Code 70051000 Float Glass & Surface Ground / Polished glass sheets
- HS Code; 70052100 Float Glass & Surface Ground / Polished glass sheets colored
- HS Code; 70052900 Float Glass & Surface Ground / Polished glass sheets whether or not absorbent

Key indicators

Total Investment Value 30.912 million OMR

Project Capacity 120,000 tons per annum



IRR 14 %

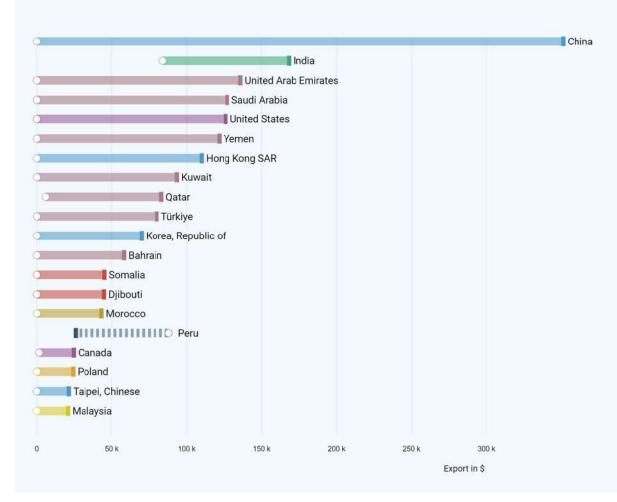
Land Availability 300,000 SQM



Demand Analysis

Key findings

The markets with greatest potential for Oman's exports of 700529 Float glass, n.e.s., in non-wired sheets are China, India and United Arab Emirates. China shows the largest absolute difference between potential and actual exports in value terms, leaving room to realize additional exports worth \$348 k.



Markets with potential for Oman's exports of Float glass, n.e.s., in non-wired sheets

Legend

-	
	Export potential
C	Actual exports
0	Potential to actual exports gap
•	Middle East
•	East Asia
•	South Asia
0	North America
•	Eastern Africa
•	Northern Africa
۲	South & Central America
	EU & West Europe
٠	Southeast Asia

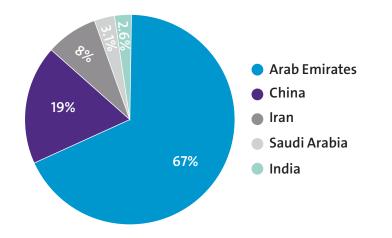
ITC Export Potential Map exportpotential.intracen.org



Demand Analysis

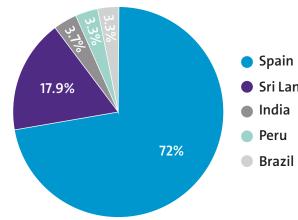


Oman Import Float Glass



In 2022, Oman imported \$27M in Float Glass, mainly from United Arab Emirates (\$18.9M), China (\$5.33M), Iran (\$1.65M), India (\$583k), and Saudi Arabia (\$329k).

Oman Export Float Glass



In 2022, Oman exported \$2.88M in Float Glass. The main destinations of Oman exports on Float Glass were Spain (\$2.32M), Sri Lanka (\$219k), Peru (\$150k), India (\$83.7k), and United Arab Emirates (\$71.6k).

Sri Lanka



Stakeholder's interaction and incentives

 Sultanate of Oman
 سلطنة عُمان

 وزارة التجارة والصناعة وترويج الدستثمار

 Ministry of Commerce, Industry & Investment Promotion



الهيئة العامة للمناطق الاقتصادية الخاصة والمناطق الحرة Public Authority for Special Economic Zones and Free Zones Sultanate of Oman





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