

# Integrated Industrial Complex for Manufacturing Fishing Equipment in Duqm

Teaser

Prepared By:



Submitted to:

Ministry of Commerce, Industry and Investment Promotion, Sultanate of Oman

# Oman's Fisheries Ecosystem is Driving Demand for Localised Manufacturing Solutions

## Overview of the Opportunity

### Capturing Local Demand through Integrated Manufacturing Efficiency

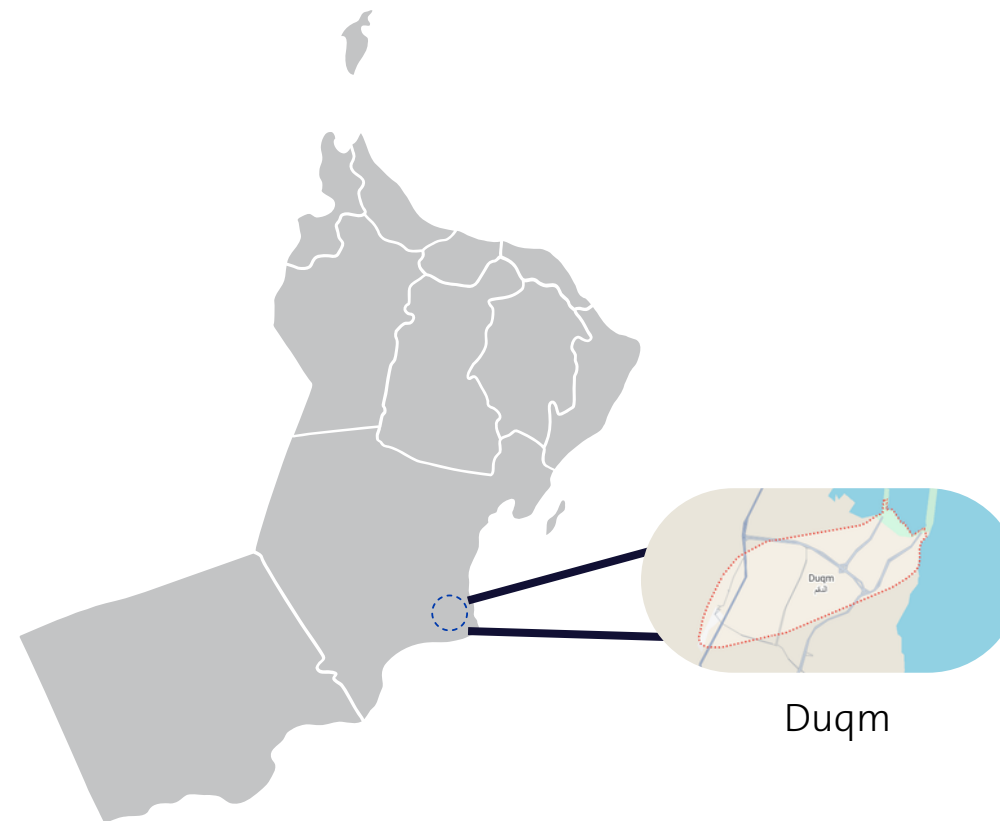


Rising fisheries and aquaculture activity in Oman and the GCC drives steady demand for PPE kits, aquaculture equipment, and nets, creating a strong opportunity for import substitution through local manufacturing.

- ▶ This supports Oman's diversification strategy, promotes local manufacturing, and advances sustainability in the fisheries and aquaculture sector

## Investment Value Proposition

Large industrial land, a fisheries port with direct global access outside the Strait of Hormuz, and a petrochemical base create strong synergies for fishing equipment manufacturing in Duqm.



**10.0%**

Contribution of the manufacturing sector to GDP as of 2024

**OMR 2.0 bn**

Manufacturing output projected by 2030

**153,608 tons**

Fish landings in Al Wusta in 2025, reflecting a 10.8% YoY growth

**224**

Marine-related projects as of Mar 2025 under the 10th five-year plan

**37,505 sq m**

land reserved for the project

**3**

core manufacturing units in 1 integrated facility

**6,456,903**

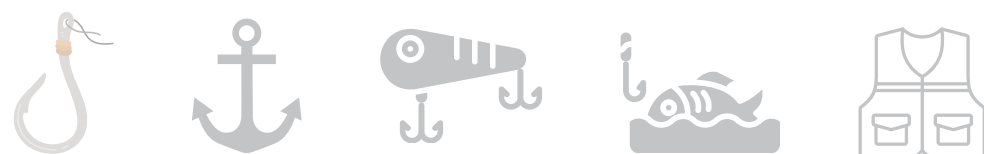
units estimated production by 2039

**180+**

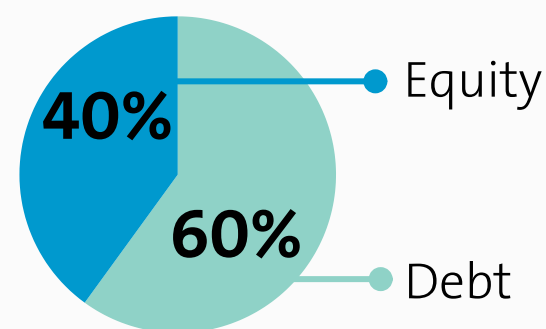
estimated job creation

# High Return Investment Potential in the Integrated Fishing Equipment Manufacturing Complex in Duqm

The financial performance and projections are calculated for a total of 12 years, including 1.5 years of construction and 10.5 years of operations

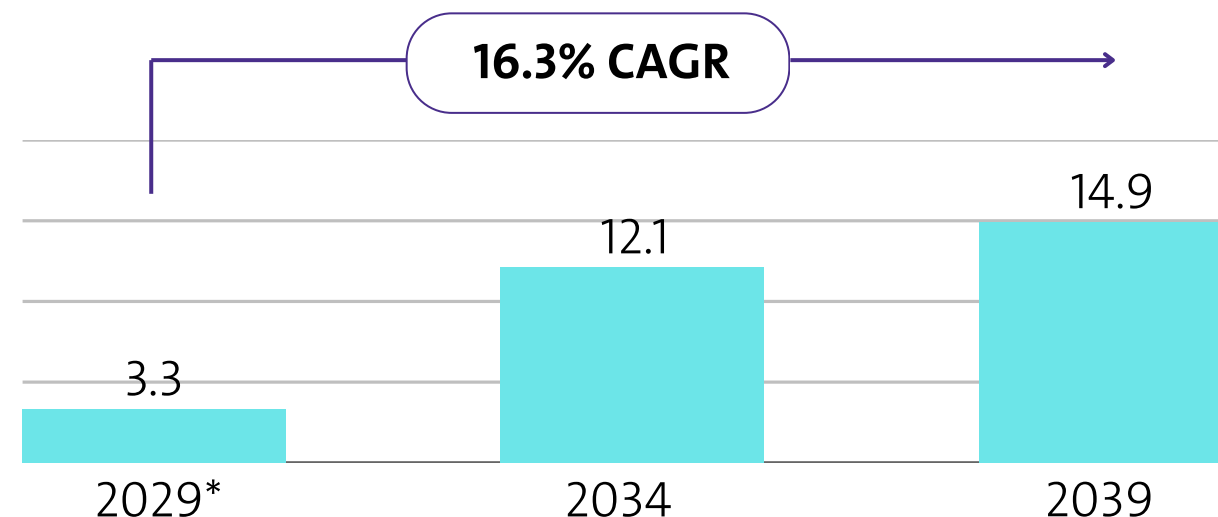


## Total Capital Invested

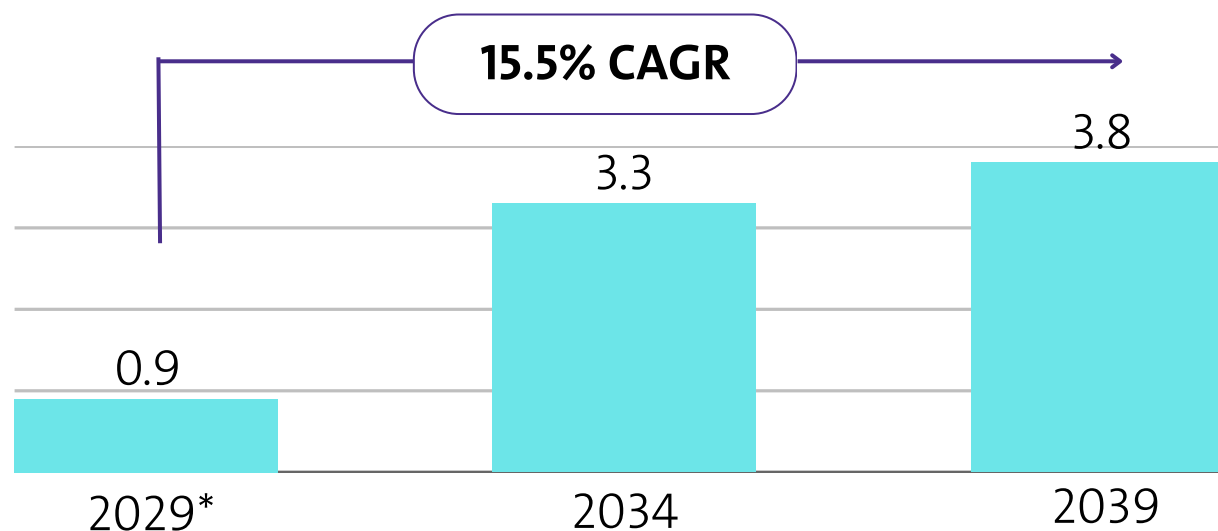


**OMR 7.2 mn**  
2028-2029 (H1)

## Projected Revenue, 2029-2039, in OMR mn



## EBITDA, 2029-2039, in OMR mn



## Key Investment Highlights

**34.1% IRR** 2029 -2039

Payback Period  
**4 years 1 month**

## Profitability Metrics

**24.5%**  
Net Profit Margin  
2029-2039 average

**26.9%**  
Operating Profit Margin  
2029-2039 average

**OMR 14.9 mn**  
Net Present Value  
2029-2039

**1.34**  
Benefit Cost Ratio  
2029-2039

# The Integrated Complex Will Deliver Revenue through Scaled Production of Fisheries and Aquaculture Equipment

## Revenue Streams:

Production and sale of plastic PPE kit, PVC/HDPE aquaculture equipment, and nylon nets and fishing lines, serving fisheries, aquaculture operators, marine industries, and regional and export markets.

01



### Plastic PPE Factory

Indicative sales quantity: 6.2 mn units  
by 2039

**Product Types:** PPE kit, including Gloves, Boots, Apron, and Helmet

02



### Downstream PVC/HDPE Products Factory\*

Indicative sales quantity: 195,453 units  
by 2039

**Product Types:** HDPE Pipes, HDPE Gravity Cages

03



### Nylon Nets and Fishing Line Factory

Indicative sales quantity: 105,450 units  
by 2039

**Product Types:** Gill Nets, Longlines, Aquaculture Nets



**THANK YOU**



**twimbit**